

| BHCP Year End Financial Summary | | | | |
|---|-------------------------|----------------------|---------------------|--------------------|
| | 2015 Actuals | 2016 Budget | 2016 Actuals | 2017 Budget |
| Memberships Dues | 209,262 | 224,954 | 231,281 | 231,000 |
| Joining Fees | 19,893 | 11,100 | 14,389 | 15,000 |
| Swim Team | 12,050 | 12,000 | 13,475 | 13,000 |
| Swim Lessons | 4,072 | 2,000 | 3,493 | 4,000 |
| Clinics & Camps (Tennis, Dive, Basketball, Camp Breakers) | 16,380 | 6,000 | 10,785 | 12,000 |
| External Users (Boy Scouts, YMCA, Wharton) | 14,128 | 12,000 | 16,275 | 15,000 |
| School & Birthday Parties | 3,856 | 3,000 | 4,844 | 5,000 |
| Front Desk (Guest Passes & misc) | 26,459 * | 2,000 | 5,077 | 5,000 |
| Snack Bar ^{Note 1} | 41,089 | - | 500 | - |
| Total Revenues | 347,189 | 273,054 | 300,118 | 300,000 |
| Prior Season Payables to be paid with Current Season Cash | (29,375) | (39,600) | (40,790) | 0 |
| Cash available for Expenses/Asset Outlays | 317,813 | 233,454 | 259,328 | 300,000 |
| Total Payroll Expenses | 142,176 | 125,000 | 129,379 | 140,000 |
| Pool Operations ^{Note 2} | 50,794 | 40,150 | 36,833 | 40,000 |
| Insurance | 35,275 | 34,800 | 23,015 | 23,500 |
| Loan Payment (interest + principal) | 27,013 | 27,013 | 27,013 | 27,013 |
| Activities | 4,868 | 2,800 | 1,382 | 3,000 |
| Facilities & Landscaping | 19,168 | 2,800 | 4,308 | 7,500 |
| Membership/Marketing | 5,243 | 3,950 | 5,322 | 6,000 |
| Office/Professional Fees | 8,306 | 3,150 | 1,538 | 2,500 |
| Utilities | 22,181 | 22,420 | 15,743 | 15,000 |
| Snack Bar (COGS, Salaries, Utilities) ^{Note 1} | 62,357 | - | - | - |
| Total Expenses / Cash Needs for Season | 377,380 | 262,083 | 244,532 | 264,513 |
| Surplus / (Shortfall) | (59,567) | (28,630) | 14,796 | 35,487 |
| <i>Note * - All daily cash receipt journals were discarded; income allocation therefore unknown</i> | | | | |
| <i>Note 1 - Paolo's Kitchen managed the snack bar in 2016</i> | | | | |
| <i>Note 2 - The Summit YMCA managed the pool and operations in 2016</i> | | | | |
| Number of BHCP Members, 2016 | BH Residents | Non-Residents | Total | |
| Under 18 & under | 920 | 124 | 1044 | |
| Between ages 19 and 61 | 846 | 123 | 969 | |
| 62 and over | 157 | 28 | 185 | |
| Total | 1,923 | 275 | 2,198 | |
| Capital Reserves | 0.00 | | | |
| Deferred Maintenance and Capital Improvements | 249,200 | | | |
| Investors Bank Loan | | | | |
| Terms | 5.5%, 7-year fixed rate | | | |
| Loan Date | 4/22/14 | | | |
| Principal | \$ 156,000 | | | |
| Principal balance, as of Oct. 1 | \$ 110,791 | | | |
| Monthly Loan Payment | \$ 2,251 | | | |
| Maturity Date | 5/1/21 | | | |